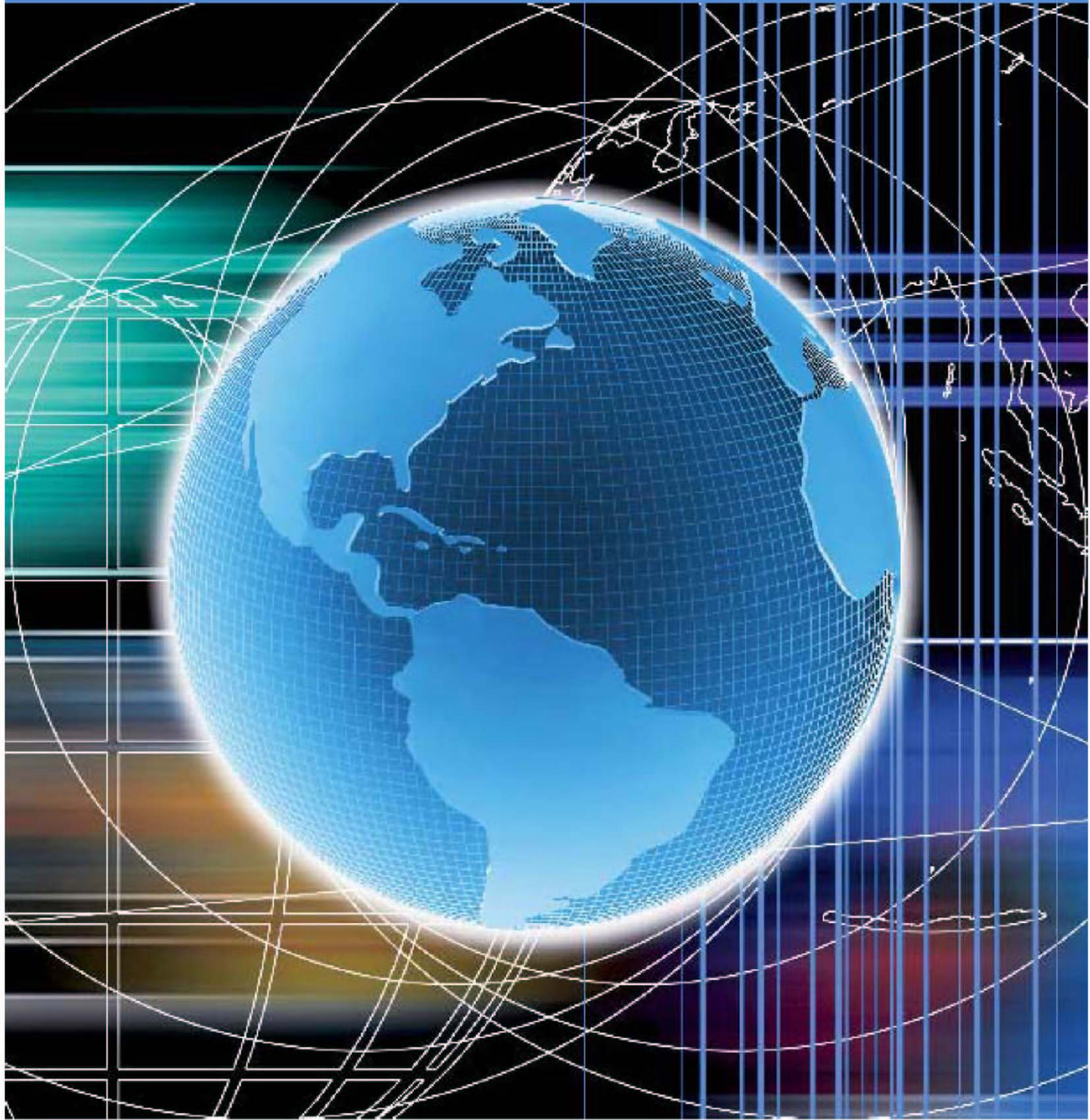


Who's Who in Latin American Logistics and Supply Chain Management



**ARMSTRONG
ASSOCIATES, INC.**

INFOAMERICAS
MARKET INTELLIGENCE & STRATEGIC CONSULTING

Provider Profile

Company Name: ACCEL Logística
 Address: Virginia Fábregas No. 80, Col. San Rafael, México, D.F. 06470
 Phone Number: (52-55) 5705-2788 Email Address: freyes@accel.com.mx
 Fax Number: (52-55) 5705-5559 Website Address: www.accel.com.mx

COMPANY BACKGROUND

Parent Corporation:	Grupo Accel, S.A. de C.V.	AssetFocus:	<u>A, N</u>	<u>Subsidiaries or Related Companies:</u>
Year Started in Logistics:	1992		(A = Asset Based, N = Non Asset Based)	Almacenadora ACCEL
Market Area:	Mexico			ACCEL Distribution
Founding Business:	Merchandise Safekeeping			ACCEL Comercial
				Corporativo de Negocios de Comercio Exterior

KEY PERSONNEL

CEO:	Manuel Javier Muñoz Martinez	CIO:	
Marketing:	Georgina Castro	CFO:	Miguel Altamirano Gallegos
Logistics:	Francisco de los Reyes		

FINANCIAL INFORMATION

Total Logistics Revenue (\$Millions):	68.80	Ticker Symbol:	ACCELSA
Total Net Logistics Revenue (\$Millions):	68.80*	Exchange:	MX
Total Logistics Employees (Including Drivers):	500		
Total Long-Term Contracts Held:			
Average Length of Logistics Contract (Years):			<i>* Net Logistics Revenue is net of pass-through revenues for purchased transportation.</i>

ASSETS

<u>Dedicated Contract Carriage Power Units/Trucks:</u>	<u>Total Transportation Assets:</u>	<u>Total Warehouses & Distribution Centers:</u>
Total Tractors:	Total Tractors:	Total Warehouses/DC's: 19
Total Trucks:	Total Trucks: 40	Total Square Footage: 1.70 (Million)
Total Others:	Total Trailers: 80	Total with Rail Doors:
<u>Dedicated Contract Carriage Trailers:</u>	Total Aircraft:	Avg Truck Doors per DC: 10
Total Dry Van:	Total Ocean:	
Total Flatbeds:	Total Other: 100	<u>Asset Ownership:</u>
Total Tankers:		Owned Leased Both
Total Other:		Transportation Equipment: <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
		Warehouses/DC's: <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>

FREIGHT FORWARDING/NVOCC VOLUMES

Total Annual TEUs:
 Total Annual Airfreight Tonnes:

INFORMATION SYSTEMS

<u>Software Type:</u>	<u>Software Vendor/Brand:</u>	<u>TMS Optimization Routines:</u>
<input checked="" type="checkbox"/> Transportation Management System (TMS)	SCA - Proprietary	<input checked="" type="checkbox"/> End-to-end Matching / Continuous Moves
<input checked="" type="checkbox"/> Transportation Planning and Optimization	SCA - Proprietary	<input type="checkbox"/> Mode Conversion / Optimization
<input checked="" type="checkbox"/> Warehouse Management System (WMS)	SCA - Proprietary	<input type="checkbox"/> Many to Many Supply Network Optimization
<input type="checkbox"/> Network Modeling / Site Location		
<input type="checkbox"/> Freight Bill Audit / Payment Software		
<input type="checkbox"/> Order Management System		

Provider Profile

Other Systems Capabilities:

- Bar Coding
 EDI Handling
 Integrated TMS & WMS
 Radio Frequency Devices
 XML Data Handling
 Demand & Supply Forecasting
 ERP Interfaces
 Internet Customer Access
 Real-Time Track & Trace

TRANSPORTATION MANAGEMENT SERVICES

Transportation Planning:

- Carrier Mgmt & Contracting
 Inbound Shipment Planning
 Outbound Shipment Planning
 End-to-End Load Matching
 Mode Conversion/Optimization

Transportation Execution:

- Contract File Maintenance
 Exception Handling
 Load Tendering
 Loss/Damage Claims
 Tracking & Tracing

Freight Bill Payment:

- Pre-Audit
 Post-Audit
 Performed In-house
 Outsourced

Transportation Services:

- Air Freight Forwarding
 Rail
 Freight Brokerage
 Rail TOFC/COFC
 Dedicated Contract Carriage
 Small Package
 Consolidation/Deconsolidation
 Specialized
 Home Delivery
 Truckload (TL)
 Less than Truckload (LTL)
 Ocean Freight Forwarding

WAREHOUSING & VALUE-ADDED SERVICES

Warehouse/Distribution Center:

- Facilities Mgmt
 Frozen
 Refrigerated
 Rail Siding

Value-Added Services:

- Call Centers
 Kitting
 Pick/Pack
 Store Support/Direct Store Delivery
 Cross Docking
 Labeling
 Pool Distribution
 Sequencing/Metering
 Customization
 Lot Control
 Repair/Refurbish
 Specialty Packaging
 Inventory Control/Vendor Mgmt
 Merge in Transit
 Returnable Container Mgmt
 Sub Assembly
 KanBan
 Manufacturing Support
 Reverse Logistics

OTHER 3PL SERVICES, SKILLS AND HANDLING

Other 3PL Services:

- Consulting/Process Reengineering
 Installation/Removal
 Purchase Order Mgmt
 Quality Control
 Factoring/Financial Services
 Order Mgmt
 Project Logistics
 Union Services

Special Skills & Material Handling:

- Bulk Commodities
 Hazardous Materials
 Food Grade/Sterile
 Temperature Controlled
 ISO Certified / Locations: All locations

INTERNATIONAL SERVICES & PRIMARY AREAS SERVED

International Services:

- LCL Consolidation
 Foreign Trade Zone
 Customs Brokerage
 NVOCC
 Duty Drawback
 AES/AMS/C-TPAT

Areas Served:

- Africa/Middle East
 Europe
 Asia/Pacific
 Latin/South America
 Australia/New Zealand
 North America

CUSTOMERS

*TM-Transportation Mgmt; WM-Whse/DC Mgmt; VA-Value-Added; DCC-Dedicated Contract Carriage
 Inte-Integrated TM&WM; IM-Intermodal; Intl-International; SCM-Supply Chain Network Mgmt; Lead-Lead 3PL*

A sample of 3PL clients

Customer:

Industry:

Wal-Mart	General Merchandisers
Chedraui	General Merchandisers
Costco	Specialty Retailers
Soriana	General Merchandisers
Productos Carnicos	Food Consumer Products

Services Rendered by:

ACCEL Logistica

Location:

TM **WM** **VA** **DCC** **Inte** **IM** **Intl** **SCM** **Lead** **Other**

Customer	Industry	Location	TM	WM	VA	DCC	Inte	IM	Intl	SCM	Lead	Other
Wal-Mart	General Merchandisers	Mexico	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chedraui	General Merchandisers	Mexico	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Costco	Specialty Retailers	Mexico	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Soriana	General Merchandisers	Mexico	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Productos Carnicos	Food Consumer Products	Mexico	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Provider Profile

COUNTRIES with OFFICES

Countries served through owned offices or agents.

Africa/Middle East Asia/Pacific Australia/New Zealand Europe North America Latin/South America

United States Mexico

CASES & NEWS

Cases and news may have been translated using translation software.

ACCEL Logística evolutions as operator [Esfasis Logistica, August, 1, 2006]

Though new logistic solutions for the Mexican market, the corporative expert in the handling of merchandise presented to his clients its new stage as a logistics operator. The objective is to offer the oportune logistic answer that the companies require. Through vanguard infrastructure, state of the art technology and highly specialized human equipment, oriented to offer tangible results to its clients. During 77 years, ACCEL Logistica has contributed to the growth and strengthening of its clients due to its efficient service of storage and handling of merchandise. Eloy S. Vallina Garza, President of the Administration Council of ACCEL, and Carlos Hernandez, Operations Director of Grupo ACCEL, had the opportunity to interact with directors of important national and international companies to present their new work scheme. On the other hand, Manuel Muñoz Martinez, CEO of ACCEL Logística, mentioned the importance of this evolution, as well as the great challenge it represents to be recognized as a logistic operator in this highly competitive market. The concept of logistics solutions is born to satisfy the specific needs of its clients and prospects. Thanks to the fact that ACCEL counts on all the necessities to contribute to the success of the companies such as facilities, equipment, knowledge, experience and mainly, a great service attitude, through four axis that synthesize their service offer, said the corporation.

ACCEL Logística has the capacity and knowledge, as well as a wide network of logistic suppliers in the country and abroad, for the integral handling of merchandise, rapidly, and at competitive price.

Also, the company has 19 distribution centers in the country, equipped with infrastructure and technology at disposition of the market. This allows ACCEL Logística to offer light manufacturing services, to prepare shipments, as well as promotions. The added value that this company offers is the fact that while the merchandise remains in the distribution centers, this will include services such as packing, labeling, assembly, reconditioning, instruction insertion, guarantee and commercial information verification (NOM).

At the same time, the corporation specializes in third party services such as on-time delivery and distribution of merchandise to the consumption channels that the customer indicates, as well as the replenishment of consumables for the synchronous supplying of production lines, delivery confirmation, invoicing, inverse logistics (take-backs), as well as inventory control.

ACCEL Logística credited as a certified warehouse [Enfasis Logistica, December 1, 2005]

ACCEL Logística was credited as a certified warehouse, legal figure focused to the customs regime of fiscal depot, which consists in keeping an operation standard through the fulfillment of the customs law, its regulations, and the general norms in foreign trade matter.

Through this certification obtained before the General Customs Administration, ACCEL Logistica obtains administrative advantages that consist of the faculty to send to fiscal depots merchandise such as textiles, footwear, toys, tools, etc., without previous authorization. In addition, the documentation of specific sectors will not be necessary to deliver merchandise to the fiscal depot.

In the case of foreign suppliers, their documentation in the registers will not be required either, in the specific sectors or in the general register. Also, previous authorization will not be required to carry out returns abroad. The security in the observance of the legislation is obtained by means of demonstrating the fulfillment of the operation of fiscal depots in accordance with the "Manual of Procedures of Control and the Operation of Fiscal Depots", through an authorized auditor who certifies that the activity is made according to the contents of this guide. The manual contains the general procedures and the norms and/or policies for the efficient control of the operations of fiscal depots based on the customs legislation and applicable to the following phases: hiring; emission of the letter of fitted; reception of merchandise; payment of contributions; extraction of merchandise; return of merchandise; transfers and crossings; and donation and destruction.

"With this, ACCEL Logistica demonstrates their leadership and innovation in the array of services that it offers to its clients", informed the company in an official press release.

ACCEL Logística to distribute Unilever products for 19 months [Enfasis Logistica, September 22, 2005]

In October 2000, ACCEL Logística will carry out 19 months of uninterrupted operations of the Cold Distribution Center of Unilever within ACCEL Logística's Cuautitlan unit. In this center, which has consists of 5,000 square meters of refrigerated chambers; they handle the divisions of Marga Carracedo and Foods Retail, where they provide services such as reception of merchandise, storage at a controlled temperature and order preparation. In addition, the security system WS is being implemented, for which ACCEL Logística is audited by Unilever.